# Commercial Analyst Development Program

The **Commercial Analyst Development Program** provides a unique combination of experiences, classroom learning, e-learning, case studies, peer-partnering and team-building events during the 10-month training period. Successful completion of the program leads to a placement as a Financial Analyst on one of the Bank's Commercial Banking teams.

#### The opportunity

#### **Phase 1: Foundational Skills**

This 10-week phase focuses on knowledge and skill development in the areas of financial accounting, credit analysis, underwriting, persuasive communication and personal effectiveness. Classes are taught by subject matter experts, including graduate school professors and industry professionals.

#### **Phase 2: The Credit Pool**

Over a 12-week period the analyst trainees will have the opportunity to use and hone the skills developed during the first phase of the program while being introduced to nearly every segment in the Commercial Bank as they assist the line of business with annual reviews, risk ratings, industry research and new business pitches.

#### **Phase 3: Market Rotations**

The program culminates with an 18-week rotational phase during which the analyst trainees spend 6 weeks in 3 different markets, working on both new and existing client relationships while gaining exposure to the leadership teams, relationship managers and portfolio managers in these markets. Rotations afford the opportunity to compare and contrast different markets and placement opportunities.

#### What we have to offer

- Valuable work experience and networking opportunities
- Exposure to a variety of industry sector experts

#### What makes us unique

- Holistic development of a broad set of skills
- Extensive exposure to industry-leading methods and practices
- A disciplined and tested career path
- In the field learning with hands-on work experience and exposure to nationally recognized industry experts
- Opportunities for exposure to and interaction with the most senior leaders in the organization

#### **BMO Financial Group**

BMO Financial Group, established in 1817, is a highly diversified financial services organization, with total assets of \$681 billion as of April 30, 2016 and more than 45,000 employees. Headquartered in Toronto, BMO serves more than 12 million personal, commercial corporate and institutional customers in North America and internationally.

# Turn your potential into performance.

#### Who we are looking for:

- 3.2 or better GPA
- Two accounting courses required
- Excellent written and verbal communicators skills
- Proven analytical skills
- Leadership experience
- · Strong personal and team work ethic

Key dates
Application Submission - September
First Round Interview - September/
October

Final Interviews - October

Offers Extended - November

**Program begins** - August

## How to Apply

Please consult with your Campus Career Center to determine if and when BMO recruits at your school, or apply online at:



bmo.com/careers

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